



BandTel: The VoIP SIP Trunking Experts (Rev 101230a)

VoIP Telephony is no longer a curiosity. Rather, today it is a mainstream migration event for enterprise users looking to cut costs, and at the same time expand their telecommunication's options.

With BandTel's Enterprise SIP Trunking VoIP telecommunications services the underutilized "circuit" is a thing of the past, and the goals of lower cost and added flexibility are now easily met for any enterprise user.



So indeed, moving to **VoIP SIP Trunking will save on telecom costs (as much as 40%), But that's just the start.** Moving to VoIP frees your phone call from the circuit and PSTN rate center, allowing you to...

- **Converge Communications-** converge to just one enterprise network, and lower your in-house support costs.
- **Realize Global Number Portability-** any inbound DID or 800 number can now terminate anywhere's you want.
- **Merge Multi Site Locations-** unify your organization to operate as one virtual enterprise, irregardless of geographical office layout.
- **Flexible Routing-** now any size enterprise afford routing options for voice traffic to multi site locations, based on business conditions or survivability events.

Three Ways to Get SIP Trunking from BandTel

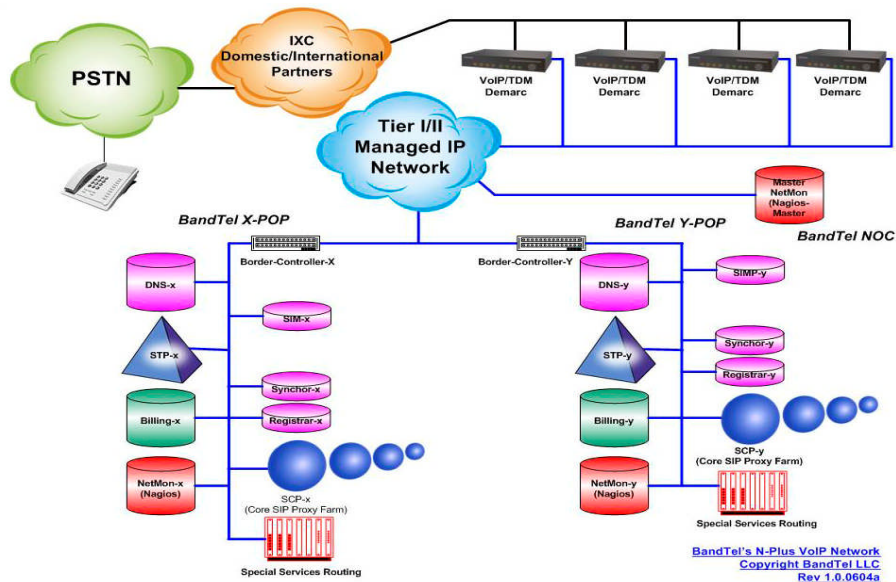
BandTel offers SIP trunking services via three key methods for its clients: This allows the client to adopt new VoIP technologies at their pace, and on their budget. A summary of these methods of deployment are:

1. **Adopt Current CPE equipment to SIP Trunking-** BandTel makes possible SIP Trunking VoIP services for the business enterprise by utilizing the customers current telephone equipment and broadband IP connections. This is achieved through the use of industry standard gateways that BandTel has certified as Plug & Play.
2. **Native SIP CPE Support-** BandTel can offer SIP Trunking direct to a customers PBX systems that support SIP. BandTel supports a wide array of native SIP CPE devices.
3. **Generations™ Program-** BandTel offers a fully supported and managed set of VoIP CPE telephone equipment products that will make your transition to VoIP telephony simple, cost effective, and risk free.

Reliability: BandTel's NPlus™ Network is True Five 9's

BandTel's N Plus network architecture is unique in the industry. Its built-in redundancy and DNS driven fail-over capability allows BandTel to offer true at 99.999% availability to its customers.

See the [whitepaper section](#) of our website for more details on this amazingly resilient architecture.



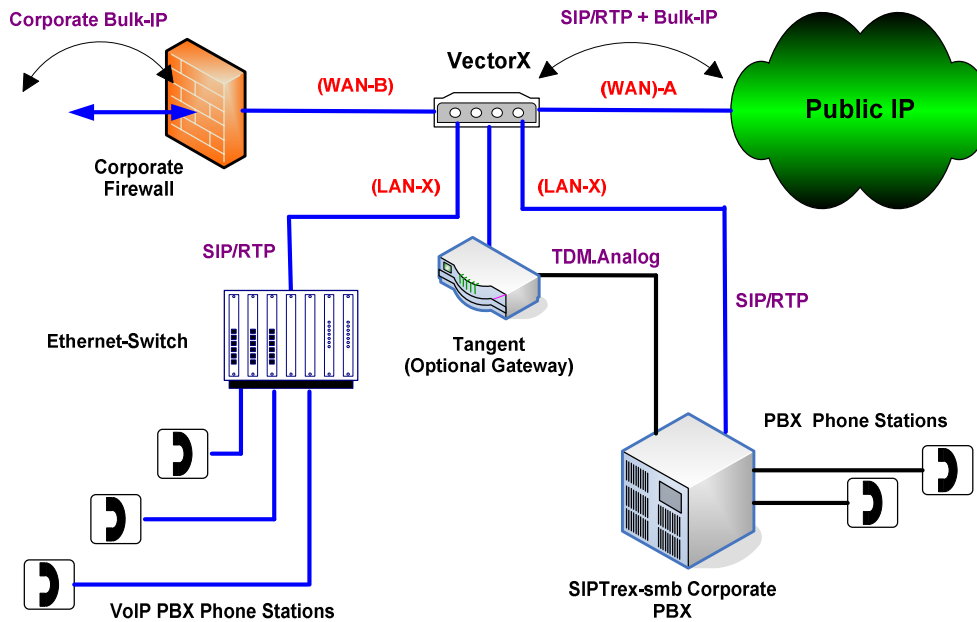
Generations™: BandTel's Virtual Hosted Services Products

Hosted VoIP services offer the advantage of having your VoIP supplier take care of everything for you. But with it also comes a variety of problems and drawbacks. Voice delay & latency issues, wasting bandwidth, the inability to configure to meet your enterprise needs... are just a few of the issues.

But now you can have all the advantages, and none of the disadvantages, by deploying BandTel's Generations Virtual Hosted™ service. . Through the Generations™ program BandTel can provision and maintain all the VoIP CPE equipment and services needed to run your enterprise or contact center. Contact us today to learn how.

- [SIPTrex-cc™ - BandTel's Virtual-Hosted™ PBX for the contact center user](#)
- [SIPTrex-smb™ - BandTel's Virtual-Hosted™ Free PBX for the enterprise user](#)
- [VectorX™ BandTel's fully managed VoIP QoS & Security solution](#)
- [Tangent™ a managed VoIP gateway service that allows the user to keep and retrofit their current legacy PBX system for SIP-Trunking](#)

Generations™: BandTel's Virtual Hosted Service Products (cont.)



BandTel Technical Support Services

The BandTel 24x7 technical team will ensure that the products and services you buy from us are a "Plug & Play experience" at install time and continuous there-after. The BandTel support team has the tools and the expertise needed to keep you running, around the clock, 24 hours per day, 7 days per week.

Summary

BandTel offers some of the best VoIP service and product lines in the business for enterprise users utilizing their own PBX. Some of those advantages are...

- Great Pricing- on average a 30%-40% savings over PSTN is realized
- NPlus™ network- true 99.999% uptime
- Innovative new products (SIP/Trex, VectorX, Tangent)
- Plug & Play installation with many EOM SIP products
- 1st Class 24x7 Technical Support
- 1st Class sales team

Contact BandTel today at sales@bandtel.com, 800.730.2870, or on the web at www.bandtel.com. We look forward to helping you improve your telecommunications infrastructure, and reducing your communications costs.